



HOME & COMMERCIAL LOANS



**Caring
For Your
Financial
Future**

fincare.com.au



The FinCare Team

Including your accountant in the loan application process allows for a comprehensive understanding of your financial position.

Our accountants will review your financial capacity and work with you and our mortgage broking specialists to find the best solution to your needs.

FINCARE



Why Choose Us?

Choosing FinCare is an astute and educated decision. It means that you, as our client, understand that you are at the centre of our universe.

Our integrated approach to accounting and financial services means that we can help you make the best decisions in relation to all your financial needs.

Client Relationships

We pride ourselves on developing and maintaining client relationships that stand the test of time. We see our clients as partners and because of that, we apply all efforts in helping them to succeed. We focus on adding value and problem solving if and where it's needed.

The financial services industry is constantly changing. We ensure our clients are made aware of the latest news and information regarding compliance and legislative changes that affect their lending position.

Why use a Mortgage Broker?

Our mortgage broker will work for you, not the banks. We will listen to your needs, negotiate with a number of lenders on your behalf and use our expertise to find you the best deals. We then present you with a range of options and discuss which of these is in your best interest. We do all the paperwork from application to settlement, ensuring a smooth, stress free process

- ☒ We provide real choice, looking to find you the right deal
- ☒ We work with multiple lenders, keeping competition alive
- ☒ We may negotiate a better outcome
- ☒ We help at a time and place that suits you
- ☒ We do the legwork for you



How Can We Help?

With expert assistance and quality of care, we will help you find the right loan, saving you time, stress and money.

We look at a wide range of options before we work out which one is right for you, not what's right for the lenders.

Our Services

HOME LOANS

When looking for a home loan, it's important to know what to look for. We will do the leg work for you by comparing lenders. We will then provide you with a range of options, talking you through each one to ensure your best interests are being served.

FIRST HOME BUYERS

Buying your first home, whilst exciting, can be very overwhelming. In today's market, there are also plenty of challenges. We help you navigate through this journey, providing expert advice and clarity at all stages.

REFINANCING

If you are looking to consolidate your debts, reduce your repayments or simply access existing equity, let us guide you every step of the way.

INVESTMENT PROPERTIES

There's a lot to consider when buying an investment property. It's important you have the right information and the right type of investment property loan. We will take the time to discuss your goals whilst providing the right financial advice to help you achieve them.

COMMERCIAL LOANS

Commercial property loans are very different to residential property loans. They are complex and can be rather daunting. We will use our expert knowledge to help you decide which lender is most likely to offer a suitable finance solution for your needs.



Contact Us Today

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This is general advice only and does not take into account your financial circumstances, needs or objectives.

Before making any decision based on this document, you should consult your mortgage broker.

Information is current at the date of issue and may change.

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